

Minutes of the meeting of the Board of Directors of the Cook County Health and Hospitals System held Friday, November 18, 2011 at the hour of 7:30 A.M. at 1900 West Polk Street, in the Second Floor Conference Room, Chicago, Illinois.

I. Attendance/Call to Order

Chairman Batts called the meeting to order.

Present: Chairman Warren L. Batts, Vice Chairman Jorge Ramirez and Directors David A. Ansell, MD, MPH; David Carvalho; Benn Greenspan, PhD, MPH, FACHE; Sister Sheila Lyne, RSM and Heather E. O'Donnell, JD, LLM (7)

Present

Telephonically: Director Quin R. Golden (1)

Absent: Directors Hon. Jerry Butler and Luis Muñoz, MD, MPH (2)

Chairman Batts stated that Director Golden was unable to be physically present, but would like to participate in the meeting telephonically.

Vice Chairman Ramirez, seconded by Director Lyne, moved to allow Director Golden to participate as a voting member for this meeting telephonically. THE MOTION CARRIED UNANIMOUSLY.

Director Golden indicated her presence telephonically.

Additional attendees and/or presenters were:

Helen Haynes – Office of the System General Counsel
Ram Raju, MD, MBA, FACS, FACHE – Chief Executive Officer
Elizabeth Reidy – System General Counsel

Deborah Santana – Secretary to the Board
Carol Schneider – System Interim Chief Operating Officer
Deborah Tate – System Chief of Human Resources

II. Public Speakers

Chairman Batts asked the Secretary to call upon the registered speakers.

The Secretary called upon the following registered speakers:

1. Charles Williams, DDS Dentist
2. David Larson Director of National Accounts, Airgas
3. Fred Evans Vice President, Airgas Medical Services
4. Bob Jetter Senior Sales Representative, Airgas Medical Services

III. Board and Committee Reports

A. Minutes of the Board of Directors Meeting, October 27, 2011

Director O'Donnell, seconded by Director Greenspan, moved the approval of the minutes of the Board of Directors Meeting of October 27, 2011. THE MOTION CARRIED UNANIMOUSLY.

B. Minutes of the Public Hearings held by the Board of Directors, November 2 and November 4, 2011

Director Greenspan, seconded by Director Lyne, moved the approval of the minutes of the Public Hearings held by the Board of Directors on November 2 and November 4, 2011. THE MOTION CARRIED UNANIMOUSLY.

C. **Minutes of the Human Resources Committee Meeting, November 10, 2011****

Note: this item was considered following the adjournment of closed session.

Director Ansell, seconded by Director Lyne, moved the approval of the minutes of the Human Resources Committee Meeting of November 10, 2011. THE MOTION CARRIED UNANIMOUSLY.

D. Minutes of the Finance Committee Meeting, November 10, 2011

During the presentation of the minutes by Director Carvalho, the subject of the proposed contract with CommunityHealth for the provision of dental services was discussed. Director Carvalho noted that the County Board is proposing to provide another \$1 million in FY2012 for the provision of dental services.

Director Ansell stated that he volunteers for CommunityHealth. He noted that, over the next year, there should be a process put in place to measure the deliverables relating to the proposed contract. Director Carvalho suggested that this subject be followed up and information be reported through the Quality and Patient Safety Committee.

Director Carvalho indicated that the Committee held an extensive discussion regarding a proposed contract for the provision of medical gas supply. Previously, the contract for medical gas supply and maintenance had been bundled into one contract. The request before the Committee was only for the provision of medical gas supply; a contract for the maintenance was expected to be presented for consideration in the near future. At the Committee meeting, following discussion, it was determined that proposed contract for the provision of medical gas supply and the proposed contract for maintenance services would be presented directly to the Board for consideration at their meeting on November 18th, so that the two contracts could be considered at the same time and the cost-savings from using the GPO could be analyzed in context. These requests are on the Agenda for this meeting, under Item IV(B).

Director Carvalho, seconded by Director Lyne, moved the approval of the minutes of the Finance Committee Meeting of November 10, 2011. THE MOTION CARRIED UNANIMOUSLY.

III. Board and Committee Reports (continued)

E. **Minutes of the Quality and Patient Safety Committee Meeting, November 15, 2011

Director Ansell, seconded by Director Lyne, moved the approval of the minutes of the Quality and Patient Safety Committee Meeting of November 15, 2011. THE MOTION CARRIED UNANIMOUSLY.

IV. Action Items

A. Ratification of December Board Meeting date change to Friday, December 16, 2011 at 7:30 A.M. (originally scheduled to be held on Thursday, December 15, 2011)

Chairman Batts, seconded by Director O'Donnell, moved to ratify the December Board Meeting date change to Friday, December 16, 2011 at 7:30 A.M. THE MOTION CARRIED UNANIMOUSLY.

B. Contracts and Procurement Items (Attachment #1)

Director Carvalho, seconded by Director O'Donnell, moved the approval of request number 1 and 2 under the Contracts and Procurement Items. THE MOTION CARRIED UNANIMOUSLY.

C. Any items listed under Sections III, IV and VII

D. Approval of proposed appointments of the following individuals to the Board of Directors of the Cook County Health Foundation:

- Lester Crown
- Quentin Young, MD

Director Greenspan, seconded by Vice Chairman Ramirez, moved the approval of the appointments of Lester Crown and Quentin Young, MD to the Board of Directors of the Cook County Health Foundation. THE MOTION CARRIED UNANIMOUSLY.

V. Report from Chairman of the Board

Chairman Batts presented a report on the following subjects.

Prenatal Clinic and Emergency Department Tours

Chairman Batts stated that he recently toured the Prenatal Clinic in Stroger Hospital. He indicated that he found the area pleasant and welcoming; he added that valet service is provided for pregnant women receiving prenatal services at Stroger Hospital. He noted that he did not detect any odors in the area, as was previously reported by staff at a recent public hearing on the FY2012 Budget.

V. Report from Chairman of the Board (continued)

Additionally, Chairman Batts stated that he recently visited the Emergency Department at Stroger Hospital. Dr. Jeffrey Schaidler, Chairman of the Department of Emergency Medicine, provided a tour and introduced him to department staff.

Chairman Batts stated that he discussed two issues with Dr. Ram Raju, Chief Executive Officer, following his tour of the Emergency Department. The first issue is the need for a safety door, to block access to the Emergency Department; the approximate cost of a safety door is \$80,000. The second issue is the need for further efforts to open up space and relieve the bottleneck that is created by patients who are waiting to be transferred to an inpatient bed from the Emergency Department.

A. Board Education – Peri-Operative Work Plan

This item was deferred.

VI. Report from Chief Executive Officer

This item was deferred.

VII. Closed Session Items**A. **Minutes of the Human Resources Committee Meeting, November 10, 2011****B. **Minutes of the Quality and Patient Safety Committee, November 15, 2011**

Director Ansell, seconded by Director Greenspan, moved to recess the regular session and convene into closed session, pursuant to the following exceptions to the Illinois Open Meetings Act: 5 ILCS 120/2(c)(1), regarding “the appointment, employment, compensation, discipline, performance, or dismissal of specific employees of the public body or legal counsel for the public body, including hearing testimony on a complaint lodged against an employee of the public body or against legal counsel for the public body to determine its validity,” 5 ILCS 120/2(c)(2), regarding “collective negotiating matters between the public body and its employees or their representatives, or deliberations concerning salary schedules for one or more classes of employees,” 5 ILCS 120/2(c)(11), regarding “litigation, when an action against, affecting or on behalf of the particular body has been filed and is pending before a court or administrative tribunal, or when the public body finds that an action is probable or imminent, in which case the basis for the finding shall be recorded and entered into the minutes of the closed meeting,” and 5 ILCS 120/2(c)(17), regarding “the recruitment, credentialing, discipline or formal peer review of physicians or other health care professionals for a hospital, or other institution providing medical care, that is operated by the public body.”

VII. Closed Session Items (continued)

On the motion to recess the regular session and convene into closed session, a roll call was taken, the votes of yeas and nays being as follows:

Yeas: Chairman Batts, Vice Chairman Ramirez and Directors Ansell, Carvalho, Golden, Greenspan, Lyne, and O'Donnell (8)

Nays: None (0)

Absent: Directors Butler and Muñoz (2)

THE MOTION CARRIED UNANIMOUSLY and the Board convened into closed session.

Chairman Batts declared that the closed session was adjourned. The Board reconvened into regular session.

VIII. Adjourn

As the agenda was exhausted, Chairman Batts declared the MEETING ADJOURNED.

Respectfully submitted,
Board of Directors of the
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Warren L. Batts, Chairman

Attest:

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Deborah Santana, Secretary

Cook County Health and Hospitals System
Minutes of the Board of Directors Meeting
November 18, 2011


ATTACHMENT #1

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
 ITEM IV(B)
 NOVEMBER 18, 2011 BOARD OF DIRECTORS MEETING
 CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor	Service or Product	Fiscal Impact	Affiliate / System	Begins on Page #
Execute Contracts					
1	Praxair Healthcare Services, Inc.	Product - medical gas supply	\$1,075,303.35	CHSCC, PHCC, SHCC, OFHC	2
2	LifeGas, a Division of Linde Gas North America, LLC	Service - maintenance, upgrade and repair services for medical gas and medical gas systems	\$907,103.00	CHSCC, SHCC	4

Cook County Health & Hospitals System

BOARD APPROVAL REQUEST

SPONSOR:  Robert Cohen, M.D., Director of Pulmonary Medicine and Critical Care, CCHHS	
DATE: 11/03/2011	PRODUCT / SERVICE: Product – Medical Gas Supply
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: Praxair Healthcare Services, Inc., Danbury, Connecticut
FISCAL IMPACT / ACCOUNT:	GRANT FUNDED AMOUNT:
897-360 Stroger Hospital \$902,973.70	N/A
891-360 Provident Hospital \$68,154.50	
898-360 Oak Forest Health Center \$52,148.40	
240-360 Cermak Health Services \$52,026.75	
Total \$1,075,303.35	
CONTRACT PERIOD: 12/09/2011 thru 12/08/2014	CONTRACT #: H11-73-116
<input checked="" type="checkbox"/> COMPETITIVE SELECTION METHODOLOGY: [BID / RFP / GPO / OMP] GPO; Multiple Providers – Single Selection based on cost	
<input type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: [SOLE SOURCE] N/A	

PRIOR CONTRACT HISTORY:

The previous agreement was contracted through a distributor which provided medical gas. A component of the previous agreement was the inclusion of maintenance. It was sourced as a competitive bid and expires on December 8, 2011.

NEW PROPOSAL JUSTIFICATION:

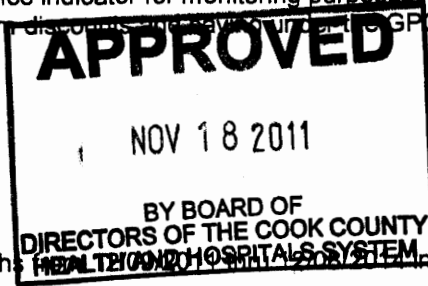
This request provides a system wide contract for medical gas and life sustaining oxygen. Praxair Healthcare Services, Inc. is one of three vendors under the GPO agreement providing this service. The Value Analysis Team met and determined Praxair Healthcare Services, Inc. has the lowest overall cost. It was also determined to separate the maintenance portion from this contract to provide a clearer performance indicator for monitoring purposes. This further aligns with CCHHS strategy of leveraging total spend for maximum discounts and savings under the GPO agreement.

FINANCIAL BENEFIT: [Best Price Submission]

Savings calculation: \$94,437.50
Percent: 8%

TERMS OF REQUEST:

This is a request to execute contract H11-73-116 for a period of 36 months in the amount of \$1,075,303.35.



CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

ATTACHMENTS

BID TABULATIONS: N/A
CONTRACT COMPLIANCE MEMO: Pending

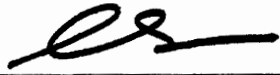
Request #
1


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DATE: 11/03/2011	PRODUCT / SERVICE: Product – Medical Gas Supply
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: Praxair Healthcare Services, Inc., Danbury, Connecticut

CCHHS COO: 
 Carol Schneider Interim, Operating Officer

CCHHS CFO: 
 John Cookinham, Interim Chief Financial Officer

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Cook County Health & Hospitals System

BOARD APPROVAL REQUEST

SPONSOR: Dave Badali, Director of Environmental Control, CCHHS James DeLisa, System Director of Plant Operations, CCHHS ^{AD}	
DATE: 11/03/2011	PRODUCT / SERVICE: Service – Maintenance, Upgrade, and Repair Services for Medical Gas and Medical Gas Systems
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: LifeGas, a Division of Linde Gas North America, LLC, Elk Grove Village, Illinois
FISCAL IMPACT / ACCOUNT: 897-450 Stroger Hospital / CORE Center \$872,147.00 240-450 Cermak Health Services \$34,956.00 Total: \$907,103.00	GRANT FUNDED AMOUNT: N/A
CONTRACT PERIOD: 12/15/2011 thru 12/14/2014	CONTRACT #: H11-72-125
X COMPETITIVE SELECTION METHODOLOGY: [BID / RFP / GPO] GPO: Multiple providers – single selection based on cost.	
NON-COMPETITIVE SELECTION METHODOLOGY: [SOLE SOURCE] N/A	

PRIOR CONTRACT HISTORY:

The prior contract was a bundled agreement which covered bulk gases, cylinder gas, maintenance, upgrades and repair services of the valves and regulators throughout Stroger Hospital. The industry does not typically go to market with this approach due to the difficulty of monitoring the costs of demurrage, parts, service and associated products.

NEW PROPOSAL JUSTIFICATION:

A multidisciplinary team of CCHHS subject matter experts determined the best approach to manage costs, contract performance and service was to unbundle the distinct products and service.

This contract request provides for the maintenance, upgrades and repair services as a separate service offering for Medical Gas Systems: Medical-Surgical Vacuum Systems, Laboratory Air and Vacuum Systems for Stroger Hospital, the CORE Center, and Cermak Health Services. Based on an analysis of pricing submitted by the GPO providers, LifeGas, a Division of Linde Gas North America, LLC, was selected as the supplier of choice.

FINANCIAL BENEFIT: [Price Point comparison]

Savings calculation: \$477,519.00

Percent: 34.98%

TERMS OF REQUEST:

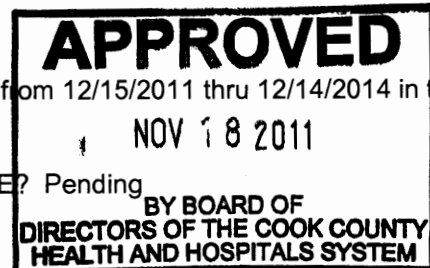
This is a request to execute contract H11-72-125 for a period of 36 months from 12/15/2011 thru 12/14/2014 in the amount of \$907,103.00.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

ATTACHMENTS

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending



Request #

2

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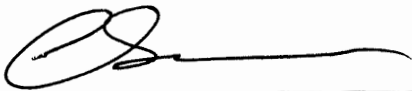
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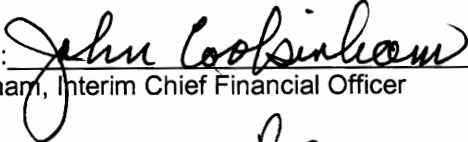
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11/03/2011

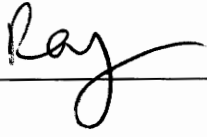
PRODUCT / SERVICE:
Services – Maintenance, Upgrade, and Repair Services on Medical Gas Systems

TYPE OF REQUEST:
Execute Contract

VENDOR / SUPPLIER:
LifeGas, a Division of Linde Gas North America, LLC, Elk Grove Village, Illinois

CCHHS COO: 
Carol Schneider, Interim Chief Operating Officer

CCHHS CFO: 
John Cookinham, Interim Chief Financial Officer

CCHHS CEO: 
Ram Raju, Chief Executive Officer

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